



July 2019

FURTHER READING

June 2019

Dismiss MMT at Your Peril

Chris Brightman, CFA

July 2018

Where Is the Global Economy Going?

Vitali Kalesnik, PhD,
Michele Mazzoleni, PhD, and
Jim Masturzo, CFA

April 2018

Yes. It's a Bubble. So What?

Rob Arnott, Bradford Cornell, PhD,
and Shane Shepherd, PhD

CONTACT US

Web: www.researchaffiliates.com

Americas

Phone: +1.949.325.8700

Email: info@researchaffiliates.com

Australasia

Phone: +6.129.160.2290

Email: australia@researchaffiliates.com

Europe

Phone: +44.0.203.929.9880

Email: uk@researchaffiliates.com

Press

Phone: +1.212.207.9450

Email: hewesteam@hewescomm.com

Bubble, Bubble, Toil and Trouble

By Rob Arnott, Bradford Cornell, PhD, Anderson Graduate School of Management, UCLA, and Shane Shepherd, PhD

In April 2018, we published our most-downloaded article ever, “Yes. It’s a Bubble. So What?” Our key purpose was *not* to make the observation that “Yes, it’s a bubble,” but to offer a formal definition of *bubble*, which is perhaps the first formal definition that can be used to identify a bubble in real time

Key Points

1. The authors define a bubble and an anti-bubble so that investors can avoid or select, respectively—in real time—the impacted assets or asset classes.
2. Today, Tesla, bitcoin, and certain US technology stocks are valued far above their fundamentals and are well into bubble territory. These assets are well avoided by investors, as are US market cap-weighted indices, which have an historically large concentration of pricey and overvalued large-cap tech stocks.
3. Investors who take advantage of today’s anti-bubbles have the opportunity to add value by investing in the emerging markets, particularly state-owned enterprises (SOEs), and by averaging into the UK stock market where stocks are feeling the pressure of Brexit-related uncertainty.
4. Value-oriented smart beta strategies in both the developed and emerging markets offer investors promising investing opportunities outside the many bubbles in today’s global markets.

instead of years after the fact. A second point we made was that bubble prices (asset prices far higher than those a valuation model can justify with plausible assumptions) can continue to soar higher and longer than many of us might imagine. As the saying goes, “the market can remain irrational far longer than you can remain solvent.”¹ Indeed, in true bubbles, we should expect them to soar—until they don’t. Our third point was to illustrate how investors can use the definition to identify and avoid the trap of current bubbles and instead seek out anti-bubbles and assets that are likely undervalued.

With the blessings of an admittedly short year of hindsight, how useful were our observations? Most turned out to be spot-on. So where do we see bubbles today, and what should investors do? As Harry Markowitz has observed, “the only free lunches in finance are diversification and long-horizon mean reversion.”² We can bet on mean reversion in bubble assets, but must never do so on a scale large enough that runaway speculation could ruin us.³

Bubbles and Anti-Bubbles

Our 2018 article offered a reasonable definition of the term *bubble*, which we can use in real time to identify bubbles as they form. We define a bubble as having two characteristics. First, the asset or asset class offers little chance of a positive

risk premium relative to bonds or cash, using a generally accepted valuation model with a plausible projection of expected cash flows. Second, the marginal buyer of the asset or asset class disregards valuation models, presumably buying based on a popular narrative and expecting to resell the asset to someone else at a higher future price—and as if the market will tell them when to sell!⁴

Our definition of an *anti-bubble*—which attracted little attention in our 2018 article, but is equally important—is the opposite. An anti-bubble is an asset or asset class that requires implausibly *pessimistic* assumptions in order to *fail* to deliver a solid risk premium. In an anti-bubble, the marginal seller disregards valuation models, which are indicating the asset is undervalued. In this article, we also identify anti-bubble opportunities.

Note our use of the words plausible and implausible. The growth required to justify a stock’s current price needs only be implausible, not impossible. (Certainly categorizing an event or achievement as implausible requires reasoned judgment and a perspective with which some—likely many!—market participants may disagree.) A handful of the many highfliers during the tech bubble of 1999–2000 achieved their implausible growth expectations. Amazon comes to mind.⁵ This doesn’t change the fact that only one of the 10 largest-cap tech stocks of yearend 1999 has

Microsoft was the only top-10 tech stock at yearend 1999 to beat the S&P 500 Index over the next 19 years.

Top 10 Tech Companies in 2000 by Market Cap

Name	Market Cap (Jan 1, 2000, \$ Million)	Rank in Year 2000	Annualized Return (Jan 2000–Dec 2018*)	Annualized Return (Jan 2000–May 2019*)	Ending Value of \$100 (Jan 2000–May 2019*)
Microsoft	\$602,433	1	5.3%	6.4%	\$334.45
Cisco Systems	\$350,424	2	0.0%	1.1%	\$123.43
Intel	\$275,006	3	2.9%	2.6%	\$165.32
International Business Machines	\$194,456	4	2.2%	2.8%	\$171.04
America Online/Time Warner	\$169,618	5	-2.1%	-1.8%	\$70.96
Oracle	\$159,540	6	3.2%	3.8%	\$206.17
Dell Computer	\$130,823	7	-8.8%	-8.8%	\$28.15
Sun Microsystems	\$120,888	8	-24.2%	-24.2%	\$6.14
Qualcomm	\$115,939	9	-0.7%	0.2%	\$104.28
Hewlett Packard	\$115,911	10	1.3%	0.4%	\$108.75
S&P 500			4.9%	5.3%	\$273.23
Average Performance			-1.5%	-1.1%	\$144.72
Just the Positive Returns			2.8%	2.8%	\$185.83
Just the Negative Returns			-8.9%	-11.6%	\$35.08

* Annualized return until delisting (Sun Microsystems in Jan 2010 and Dell Computer in Oct 2013).

Source: Research Affiliates, LLC, based on data from CRSP and Bloomberg.

beaten the S&P 500 Index in the intervening 19 years.⁶ Amazon and Apple, both of which handily beat the S&P 500, were not in the top 10 list in 1999. Clearly, identifying bubbles in real time can add considerable value for the patient investor. Identifying a bubble, however, does not guarantee the bubble will burst (although that outcome is highly likely) nor does it provide any insight into when it may burst.

Defining a bubble requires applying reasoned judgment around unobservable variables. What constitutes a “plausible projection of expected cash flows” likely differs from one observer to the next and identifying the motivations and beliefs behind the mass of investors’ purchasing decisions generally requires careful assessment. Even so, the importance of a definition applicable *in real time* cannot be overstated. Too often, pundits identify bubbles much like the National Bureau of Economic Research identifies recessions: only in hindsight, typically years after the fact, which offers no actionable opportunity for investors in real time.

Our Scorecard Since April 2018

In our 2018 article, we argued that bubbles were occurring in parts of the global technology sector, in Tesla, and in bitcoin and other cryptocurrencies. Let’s review what has happened with these assets over the intervening months.

Technology stocks. Timing the collapse of a bubble is of course notoriously difficult, but in the fourth quarter of 2018 we believe we saw the first warning of a possible burst, with more drama likely to follow. We noted the rarity of seeing such a concentration of companies from one industry dominating the global market-cap roster of companies. At that time, seven of the eight largest stocks were tech companies: Alphabet, Apple, Microsoft, Facebook, Amazon, Tencent, and Alibaba.⁷ Since then, Apple, Amazon, and Microsoft have all briefly crossed the \$1 trillion market-capitalization mark. It bears mention that none of these three stocks clearly meets our definition of a bubble. Each of the companies is a business with ample cash and cash flow and each is priced at a level that would require aggressive, *but not implausible*, expectations for future growth in order to deliver a solid equity risk premium in a discounted cash-flow model.

“Bubble-level [return] expectations require near-perfect execution.”

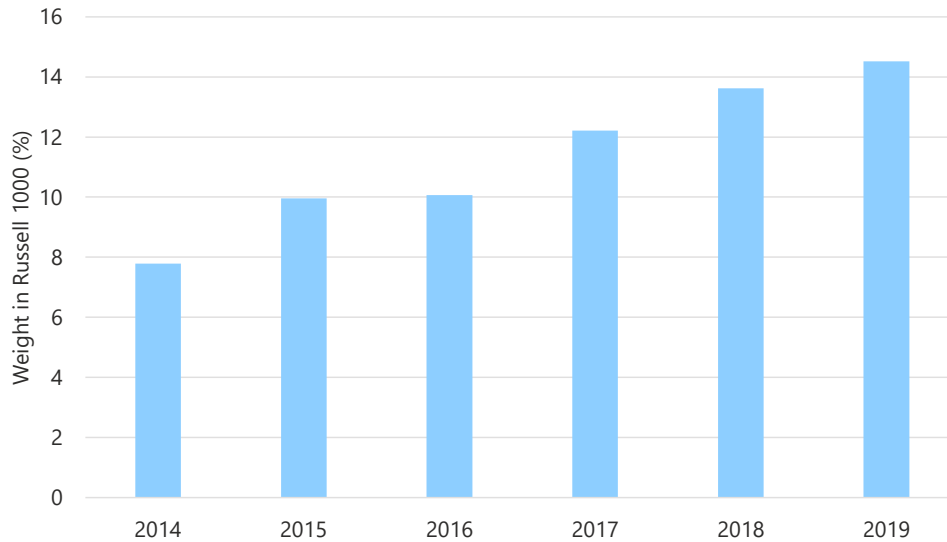
Not much has changed in the last 15 months,⁸ but we could hardly be faulted for anticipating continued turnover in the top 10 list; typically, only two or three of the top 10 retain that perch after a decade (Arnott, 2010). The historical record shows that the global top dog (the stock with the greatest market capitalization) has outpaced the global capitalization-weighted index *over the next decade* only once—and only barely—in the last 30 years. And the *average* shortfall of 10.5% a year for 10 years is not tiny! What client would have faith in a mutual fund manager who asserts that “history suggests my largest holding has a 95% chance of underperforming by double digits annually, but I’m happy to invest more in this company than any other”? *Market-cap index fund investors do exhibit this type of faith!*

Whereas the bubble is most evident in the large-cap technology stocks, market cap-weighted indices correspondingly rely on these pricey names to drive returns. The more concentrated these top names are within an index, the larger the bet being made on these holdings. The concentration of market weight in these top technology names is at a level not seen since the buildup of the dot-com bubble. The Russell 1000 now commits over 14% of its portfolio to the well-documented FANMAG (Facebook, Amazon, Netflix, Microsoft, Apple, and Google) stocks, a proportion that has nearly doubled since yearend 2014.

The Russell 1000’s 10.5% return over the first nine months of 2018 was led by increasing enthusiasm for the continued record profit growth of the FANMAG group. (Facebook, with its well-documented stumbles, was a noteworthy exception.) These six stocks were responsible for nearly 40% of the Russell 1000’s return over this period, posting an *average* return of just over 40%. Notably, the list is not cherry picked to be just the top contributors; it includes the impact of Facebook’s negative performance. Even so, the return from these stocks is well above normal levels, although not as dramatic as the return earned by technology stocks during the dot-com bubble in 1999.⁹

Investors in US cap-weighted indices have nearly double the exposure to pricey tech stocks today compared to five years ago.

Growth in Market Share of FANMAG stocks, % of Russell 1000 Index, 2014–2019



Source: Research Affiliates, LLC, using data from FactSet.

But in the fourth quarter of 2018 the FANMAG stocks lost an average of -21.3% , recovering these losses for the most part in early 2019. Was the market downturn the beginning of a return to sanity or did the recovery signify more good times ahead? It remains to be seen. Such rebounds are not an uncommon occurrence as a bubble unwinds. For example, the NASDAQ plunged -36% from March 2000 to May 2000, only to gain back 35% by July 2000. Of course, this was a mere pause and final exit opportunity before the -58% drop between July 2000 and the October 2002 lows.

The drop in the S&P 500 of over 6% in May 2019 was magnified in the behavior of the FANMAG stocks, which were down nearly 15% for the month.¹⁰ The FANMAG stocks' much larger decline illustrates the sensitivity of share prices to bad news when a stock is priced to near perfection. In some cases, such as Apple, the May 2019 dip moved prices away from bubble levels, but this is far from true across the board. A correction is not a crash, and prices can easily recover. As J.P. Morgan (or was it John D. Rockefeller?) said, "the market will fluctuate" and can make any short-term prognostication look foolish (Ritholtz, 2017).

Bitcoin. Another bubble we explored a year ago was bitcoin. After April 2018 bitcoin also experienced a sell-off and aggressive rebound, although more volatile and rapid than that of the tech stocks. According to Coinmarketcap.com, the universe of cryptocurrencies fell from a peak market capitalization of $\$828$ billion in early January 2018 to $\$125$ billion at the end of the year, an 84% drop and a loss in aggregate paper value of over $\$700$ billion. This loss of wealth is roughly equal to the aggregate GDP of Switzerland, the world's twentieth-largest economy (and one that ironically boasts a notoriously safe-haven currency). Bitcoin has now staged an amazing 187% recovery through the first half of 2019.¹¹ Is this just volatility or a true bubble? Based on our definition, plenty of bubble indications remain. If bitcoin truly becomes an accepted currency, no valuation "model" for it exists other than what the public chooses to believe it's worth, much the same as for the dollar or any other fiat currency.¹²

Similar to Dutch tulip bulbs in 1638, little evidence of fundamental value supports cryptos' prices beyond the speculation that they will become a well-accepted medium of exchange. Consistent with our definition of a

bubble, cryptocurrencies hold little chance of offering a positive risk premium relative to bonds or cash based on a reasonable expectation of future cash flows, which are by definition zero. Predicting near-term price direction is a fool’s errand, but any expectation of a higher price going forward rests solely on the hope of selling to a future buyer at a higher price.

Tesla. In April 2018, we also offered Tesla as an example of a single-asset micro-bubble because Tesla has little chance of delivering the heroic future cash flows needed to service its debt, let alone justify the valuation of its stock. Interestingly, although the company’s valuation is based on explosive growth and profitability that is “just around the corner,” that has been the case for seven years reflecting an ongoing battle between expectations and reality.

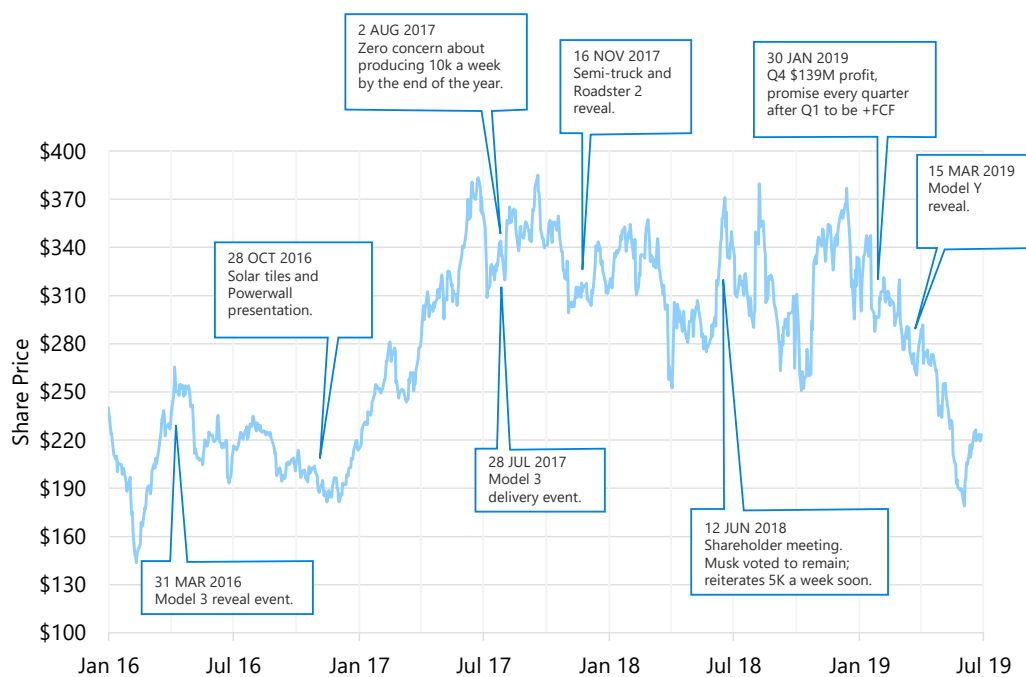
Expectations were fueled by a series of dramatic announcements of new products, none of which bore the

anticipated fruit: the introduction of solar tiles and the Powerwall on October 28, 2016; the Model 3 delivery event on July 28, 2017; the promise that Tesla would be producing 10,000 cars a week by the end of 2017 on August 2, 2017; and the semi-truck and Roadster 2 reveal on November 16, 2017. These announcements by Elon Musk kept enthusiasm high despite the company’s failure to produce consistent profits. Despite these setbacks, Tesla’s share price was \$332 at the start of the new year, but a terrible first quarter of 2019 was a cold shower of reality. Over the first six months of 2019, Tesla’s price fell 32% to \$223. The share price first reached this level in January of 2016, so most investors since that time are likely underwater.

The ability of dramatic presentations to support Tesla’s share price is fading. Neither the Model Y reveal in March 2019 nor the autonomous driving and robotaxi presentation in April 2019 were able to prevent further slides in the share price.¹³ The Tesla experience illustrates the large challenges

Glitzy announcements by Elon Musk, which once fanned the flames of Tesla’s stock price, have lost their fire.

Tesla Share Price, July 2015–June 2019



Source: Research Affiliates, LLC, based on data from FactSet.

in predicting the evolution of bubbles. Expectations can keep prices at bubble levels for years until suddenly the bubble asset loses its magic and the market outlook switches dramatically. For instance, Morgan Stanley, which placed a \$379 target price on Tesla shares in October 2017, recently slashed its worst case scenario for Tesla to \$10 a share. On May 22, 2019, the *Wall Street Journal* described how Wall Street was losing faith in Tesla, stating “there is a lot more sizzle than steak to the Tesla story.” It turns out we were not wrong about Tesla, just a few months early. Timing the top of a bubble is an exercise in futility.

Of course, exceptional examples exist of individual companies that beat the odds. Amazon met our definition of a single-asset micro-bubble in 2000, but has proved itself to be the rare company that exceeded the lofty expectations of the 1999–2000 tech bubble. According to our definition, a bubble is present when growth sufficient to justify an asset’s current valuation level is implausible. Implausible is not impossible! *There will always be counterexamples.* Were there no examples investors could hang their hopes on, bubbles would be unlikely to get started in the first place.

Actionable Steps in Today’s Market

Apart from providing useful definitions of a bubble and an anti-bubble, perhaps the most important part of our 2018 article was our discussion of “So What?” Far from an apathetic disregard of the situation, we gave actionable advice on steps to prepare investor portfolios for the potential bursting of the bubble. These still apply. Our recommendation 15 months ago was to reduce exposure to bubble assets; avoid cap-weighted index funds, which inherently overweight bubble assets; seek exposure to anti-bubble assets or markets that are implausibly cheap; and invest in value-based smart beta strategies, especially in Europe and the emerging markets.

Avoid bubble assets and markets. We have already addressed the current environment for cryptocurrencies, and despite today’s much lower prices, we see little to justify a floor of fundamental value. Our recommendation remains to avoid. We can say the same for Tesla: while the

“In true bubbles, we should expect them to soar—until they don’t.”

stock has come off its highs, its valuation remains at a point well above that justified by even optimistic expectations of future cash flows. Thus, avoid.¹⁴

US technology stocks remain a more nuanced case. As we noted a year ago, Apple and Microsoft flunk our definition of a bubble. In order to justify current valuations, using a discounted cash-flow model (or other valuation model), an investor needs only make aggressive, not implausible, assumptions. Additionally, the marginal buyer includes plenty of investors who rely on a valuation model as part of their decision process. The same cannot as easily be said for Tesla, Netflix, Tencent, or Twitter. The stocks of these companies all arguably qualify as being in bubble territory per our definition. Some even qualify as a “zombie” company, a company with EBIT less than its interest payments. A zombie company needs new capital just to pay the interest on its debt, let alone the contracted principal payments. Others, like Amazon, might or might not currently qualify as bubble stocks; we could make the case either way.

Even in a turbulent market, most of these tech stocks are trading at valuations nearly as rich as they have ever traded. The volatility in the fourth quarter of 2018—and in recent weeks—should serve as a strong reminder of the risk inherent in any investment strategy: the assumptions a strategy is based on must be right in order to derive long-term profit. Bubble-level expectations require near-perfect execution. Another consideration is that many of the new tech companies, notably Alphabet and Facebook, derive their revenues from advertising. The narrative—that these advertising budgets will not be cut in a downturn—is an untested, and perhaps very dangerous, assumption. Advertising is almost always one of the deepest spending cuts in a slowdown or recession.

Is the rebound so far in 2019 a chance for investors to exit prior to a larger drawdown, similar to the opportunity

“Identifying bubbles in real time can add considerable value for the patient investor.”

offered investors in dot-com stocks in May 2000? Of course, we don't have a crystal ball, but we would recommend *not* betting on the momentum continuing nor on trying to score a big win with a short position. Rather, we prefer to take the simple step of just avoiding the bubble assets we have identified. We interpret the market's decline in May 2019 not as the end of the story, but as another warning as to what can and likely will happen.

With this in mind, investors also need to be wary of market cap-weighted indices. Because these indices tie their constituent weights to market prices, they take on ever-increasing bets in overvalued securities. As bubble technology stocks have come to dominate the world's list of largest companies, cap-weighted indices are making de facto bets that these growth-oriented companies can increase their valuations in the face of a slowing economy. Investors can reduce their exposure in this space by turning to smart beta strategies, especially those with a value orientation that breaks the link between prices and portfolio weights.

Find anti-bubble assets and markets. Although an anti-bubble in an individual stock is exceedingly rare, an anti-bubble in a sector or market is more common than most observers might think. Consider the depths of the global financial crisis in 2007–2008. Could the value of any single bank have gone to zero, making any stock price too high? Yes. But could the economy survive without a financial sector? Not really. Going to zero for a sector is highly implausible. Did each bank that failed create an easier environment for the survivors to prosper, a clear runway for them to take off? Yes. Did margins improve for the survivors? Yes. Financial services and consumer discretionary stocks in early 2009 were an anti-bubble. And we said so at the time.

We see a similar situation for value-based smart beta strategies outside the US market, particularly in emerging markets. While emerging markets as a whole trade at much more attractive valuations than the US markets, value strategies within the emerging markets space are poised to deliver an additional 2% to 4% performance advantage over their cap-weighted counterparts.¹⁵ A frothy top in the US market doesn't mean investors need to avoid equity beta altogether, but rather seek out more attractive alternatives to source that equity risk, especially in markets where valuations stack the odds in investors' favor.

One particular area of emerging markets falls squarely into the anti-bubble camp: unloved and shunned emerging market state-owned enterprises (SOEs). Many investors choose not to own them at any price. Yet many of these entities are earning substantial profits and are trading at levels that require implausible projections to *not* meet the future cash flows priced into their shares. Yes, there is a real risk of the state expropriating some of those cash flows, but if these SOEs wish to maintain continued access to the global capital markets, they need to continue to return some of the profits to external shareholders. The SOEs and governments that most support growing shareholder rights and the rule of law will be best able to expand their access to global markets.

A representative index of SOEs is not available. Therefore, we made a list of the top 50 SOEs in the emerging markets and examined the valuations of the group. The top 50 are a concentrated portfolio, with over two-thirds of the portfolio's weight by market cap in Chinese companies, over half in the financial sector, and nearly a quarter in energy. Even so, the value is compelling. These 50 SOEs pay a weighted-average dividend yield of 4.19%, offering a bit of a safety net along with a likely large risk premium. Compare those characteristics to the broad-based MSCI Emerging Markets Index (which includes all of the 50 SOEs as a subset) which has a dividend yield of 2.75%, a modest premium to the MSCI ACWI's 2.49% yield. This group of SOEs trades at a weighted-average price-to-book (PB) ratio of 1.03, a 36% discount to the MSCI Emerging Markets Index's PB of 1.61, and at a price-to-earnings (PE) ratio of 8.9, 34% lower than the 13.5 PE of the broader group.

What would it take for one or more of these 50 SOEs to *not* deliver a substantial risk premium over the next 10 years? The enterprise would have to slash its dividends and stagnate or become materially cheaper. These are large, productive enterprises sitting at the center of strongly growing economies and they currently represent real value. The risk is that the value stops flowing to overseas shareholders—certainly not out of the question, but in our view an implausible outcome.

Within developed markets, we see the turmoil over Brexit potentially creating an anti-bubble opportunity in UK shares, especially if a hard Brexit becomes the odds-on scenario. The MSCI UK Index offers a dividend of 4.52%—even higher than the dividend yield of our basket of emerging market SOE stocks. The market is pricing UK stocks at 13.8x earnings, a full 25% discount to the MSCI World level. UK share prices have been essentially flat since the United Kingdom’s 2016 referendum in which voters opted to leave the EU. Brexit would need to destroy quite a bit of value in order to nullify this compelling risk premium. An overhang of uncertainty is keeping the discount in place. The capital markets hate uncertainty. A resolution *in either direction* will reduce the uncertainty and should encourage some capital flow back into the UK markets. Investors waiting for that clarity will miss the opportunity.

Conclusion

Consider how the juxtaposition of bubbles and anti-bubbles relates to so-called market myopia. Periodically, the financial press carries articles in which leading executives complain that the market focuses too acutely on short-term performance. Warren Buffett and Jamie Dimon have gone so far as to suggest that companies should stop providing quarterly guidance. But what we are observing today—for both bubble and anti-bubble assets—is just the reverse. Entities, such as SOEs, with large quarter-to-quarter

“An anti-bubble in a sector or market is more common than most observers might think.”

earnings and juicy cash flow are trading at depressed valuations, while market participants are looking past the negative cash flows and massive current losses coming from the Ubers of the world and are rewarding them with sky-high valuations. Could this be a case of market *hyperopia*?

During the tech peak in 1965 when a concentrated list of a few dozen stocks soared to several times the market multiple, a wit quipped that these share prices appeared to discount not only the future, but the hereafter.¹⁶ Isn’t this exactly the case with bubble stocks? And with anti-bubble stocks aren’t the markets tacitly assuming permanent impairment? It takes remarkable hubris to think we can forecast a company’s prospects beyond two or three years. If a company’s share price only makes sense if its business soars, or flounders, for many years to come, we are discounting the hereafter.¹⁷ That is a bubble, and the converse an anti-bubble. Neither is as hard to identify in real time as most investors think.

At present, there are many interesting investment opportunities and sensibly priced asset classes. Notwithstanding the experience at the end of 2018, it is exceedingly rare for all risk assets to fall at the same time. As is so often the case, the promising investment opportunities are not the popular and beloved assets of today, but are the ugly ducklings, the unloved, feared, and even loathed assets.

Endnotes

1. This quote is often attributed to John Maynard Keynes, but the first documented use of the expression was by A. Gary Shilling in the early 1990s.
2. Harry Markowitz has made this observation at several conferences, including our own Investment Research Retreat. We are not aware of a written citation.
3. Consider bitcoin. A software engineer, Laszlo Haneec, made the first commercial transaction with bitcoin in 2010, famously buying two pizzas for 10,000 bitcoins. These 10,000 bitcoins would have been worth \$190 million at bitcoin's peak. Assuming the two pizzas were worth \$25, this implies a market value at that time of \$0.0025. Bitcoin crossed the \$100 mark in early 2013, having appreciated 40,000-fold, reaching a market capitalization of \$1 billion. Suppose we had believed it was an obvious bubble and an obvious short, and acted on that view. Before the end of that year, when bitcoin crossed \$1,100, we would have lost 10 times our money. By the time of its 2017 peak, its value exceeded \$19,000 and we would have lost 190 times our money. While most bubbles collapse, few collapse as soon as we might expect.
4. Those who deny the existence of bubbles based on market efficiency and rational expectations ignore a host of contrary evidence, including the experimental replications of bubbles by Nobel Laureate Vernon Smith and others, as well as roulette, lottery, and slot machine gamblers who place bets with a negative expected return. Furthermore, Brunnermeier and Nagel (2004) showed that sophisticated hedge funds profitably invested in momentum strategies during the 1999 technology bubble buildup, adding even more hot air to the bubble in the process.
5. Amazon serves as an example of the salience bias and representative heuristic investigated by behavioral economists Daniel Kahneman and Amos Tversky (1973) who observed that investors tend to have an easy time recalling spectacular successes such as Amazon, while forgetting the hundreds of failed enterprises. Who remembers the social networking site Theglobe.com or the search engine Excite.com? The ease in recalling successes leads us to neglect base rates and overestimate the probability of, as was the case with Amazon, growing into those lofty expected cash flows. This process of benign forgetfulness sows the seeds for the next growth-story bubble.
6. That winner would be Microsoft, which eked out a 40-basis-point annualized return above the S&P 500. The top 10 tech stocks at the start of 2000 were Microsoft, Cisco, Intel, IBM, AOL, Oracle, Dell, Sun Microsystems, Qualcomm, and Hewlett Packard. Sun Microsystems, after delivering annualized losses of -8%, and Dell, after delivering annualized losses of -24%, privatized in 2010 and 2013, respectively. Two others, AOL and Qualcomm, delivered negative total returns, and the remaining five companies produced anemic positive returns between zero and 4% a year, lagging the S&P 500.
7. To be sure, some of these stocks are not categorized as being part of the technology sector, but few would disagree that all of them owe their success to their dominant technological edge in their respective business niches.
8. Over the last five quarters, Exxon Mobil has replaced JPMorgan Chase in the tenth spot of the top 10 list, and the order of the top nine has also changed.
9. Asness (2017) provides perspective on historical average levels of return impact.
10. Sometimes investors look for an event that can be interpreted as a "bell" that sounds the top or bottom of a market. While the quest for this kind of signal is more an entertaining parlor game than serious investment science, examples abound. We wonder if the launch of the FANG+ futures contract might be that bell. The futures contract tracks 10 equally weighted cult stocks: as of June 30, 2019, these are Alibaba, Amazon, Apple, Baidu, Facebook, Google, Netflix, NVIDIA, Tesla, and Twitter. Once a quarter, the contract can drop one of the 10 component stocks that is newly out of favor and add one that is newly hot. The result is that investors can buy a portfolio of bubbles at up to 10x leverage! Disclosure: One of the authors (Arnott) often has a short position in these futures, and another (Cornell) has a short position in Tesla at the time of the writing of this article.
11. Even after the ferocious market rally in 2019, bitcoin (as of June 30, 2019) traded at a 45% markdown from its all-time high. Source: Coinmarketcap.com.
12. Count us as skeptics that bitcoin will become an accepted currency. If nothing else, a currency is supposed to be a stable source of value, including intertemporal stability: it should buy tomorrow essentially what it can buy today. In this sense, the biggest attraction of bitcoin for many holders—its high price volatility and growth potential—is a tremendous hurdle to its fulfilling the roll of a viable currency. *Stablecoins*, such as Tether or Facebook's Libra, mitigate this problem by tying the price of their coins to an established fiat currency. In so doing they also remove the speculative lottery-like characteristics that have attracted many early investors to cryptos.
13. An underreported but interesting sideline is the value of the data Tesla collects from its fleet of cars. Exactly how valuable these data are or how these data can be monetized is unclear, but that the data are perceived as having some value shows the benefit of first-mover advantage and the integration of Tesla as a part-technology company.
14. Advocates for Tesla will point to the company's network of charging stations and its patents as high-value assets that should provide a substantial floor to the price. Not so fast. Tesla's bondholders are entitled to the first \$20 billion of the value of these assets, if they are even worth that. The company's debt amounts to \$120 per share of stock and four times the book value of the company.
15. Our asset allocation research suggests a 9.0% expected return on emerging market equities over the coming decade, compared to 2.7% for a cap-weighted US equity portfolio. More information is available on the [Asset Allocation Interactive](#) tool on the Research Affiliates website. More information on the premium we foresee for emerging market value strategies over the coming decade is available on the [Smart Beta Interactive](#) tool on the Research Affiliates website.
16. The first reference we could find for this delightful witticism is in a short 1999 article by Robert Sobel of Hofstra University.
17. Asness (2000) contains some wonderful examples drawn in real time from the peak of the tech bubble.

References

- Arnott, Rob. 2010. "[Too Big to Succeed](#)." Research Affiliates Fundamentals (June).
- Arnott, Rob, Bradford Cornell, and Shane Shepherd. 2018. "[Yes, It's a Bubble. So What?](#)" Research Affiliates Publications (April).
- Asness, Clifford. 2000. "[Bubble Logic: Or, How to Learn to Stop Worrying and Love the Bull](#)." AQR Capital Management Working Paper.
- . 2017. "[Still \(Not\) Crazy After All These Years](#)." *Cliff's Perspective*, AQR (June 14).
- Brunnermeier, Markus, and Stefan Nagel. 2004. "Hedge Funds and the Technology Bubble." *Journal of Finance*, vol. 59, no. 5 (October):2013-2040.
- Kahneman, Daniel, and Tversky, Amos. 1973. "Availability: A Heuristic for Judging Frequency and Probability." *Cognitive Psychology*, vol. 5, no. 2 (September):207-232.
- Ritholtz, Barry. 2017. "[Markets Will Fluctuate](#)." *The Big Picture*, Ritholtz.com (August 18).

Disclosures

The material contained in this document is for general information purposes only. It is not intended as an offer or a solicitation for the purchase and/or sale of any security, derivative, commodity, or financial instrument, nor is it advice or a recommendation to enter into any transaction. Research results relate only to a hypothetical model of past performance (i.e., a simulation) and not to actual results or historical data of any asset management product. Hypothetical investor accounts depicted are not representative of actual client accounts. No allowance has been made for trading costs or management fees, which would reduce investment performance. Actual results may differ. Simulated data may have under-or-over compensated for the impact, if any, of certain market factors. Simulated returns may not reflect the impact that material economic and market factors might have had on the advisor's decision-making if the adviser were actually managing clients' money. Simulated data is subject to the fact that it is designed with the benefit of hindsight. Simulated returns carry the risk that the performance depicted is not due to successful predictive modeling. Simulated returns cannot predict how an investment strategy will perform in the future. Simulated returns should not be considered indicative of the skill of the advisor. Investors may experience loss. Index returns represent back-tested performance based on rules used in the creation of the index, are not a guarantee of future performance, and are not indicative of any specific investment. Indexes are not managed investment products and cannot be invested in directly. This material is based on information that is consid-

ered to be reliable, but Research Affiliates™ and its related entities (collectively "Research Affiliates") make this information available on an "as is" basis without a duty to update, make warranties, express or implied, regarding the accuracy of the information contained herein. Research Affiliates is not responsible for any errors or omissions or for results obtained from the use of this information. Nothing contained in this material is intended to constitute legal, tax, securities, financial or investment advice, nor an opinion regarding the appropriateness of any investment. The information contained in this material should not be acted upon without obtaining advice from a licensed professional. Research Affiliates, LLC, is an investment adviser registered under the Investment Advisors Act of 1940 with the U.S. Securities and Exchange Commission (SEC). Our registration as an investment adviser does not imply a certain level of skill or training.

Investors should be aware of the risks associated with data sources and quantitative processes used to create the content contained herein or the investment management process. Errors may exist in data acquired from third party vendors, the construction or coding of indices or model portfolios, and the construction of the spreadsheets, results or information provided. Research Affiliates takes reasonable steps to eliminate or mitigate errors, and to identify data and process errors so as to minimize the potential impact of such errors, however Research Affiliates cannot guarantee that such errors will not occur. Use of this material is conditioned upon, and evidence of, the user's full release of

Research Affiliates from any liability or responsibility for any damages that may result from any errors herein.

The trademarks Fundamental Index™, RAFI™, Research Affiliates Equity™, RAE™, and the Research Affiliates™ trademark and corporate name and all related logos are the exclusive intellectual property of Research Affiliates, LLC and in some cases are registered trademarks in the U.S. and other countries. Various features of the Fundamental Index™ methodology, including an accounting data-based non-capitalization data processing system and method for creating and weighting an index of securities, are protected by various patents, and patent-pending intellectual property of Research Affiliates, LLC. (See all applicable US Patents, Patent Publications, Patent Pending intellectual property and protected trademarks located at <http://www.researchaffiliates.com/Pages/legal.aspx>, which are fully incorporated herein.) Any use of these trademarks, logos, patented or patent pending methodologies without the prior written permission of Research Affiliates, LLC, is expressly prohibited. Research Affiliates, LLC, reserves the right to take any and all necessary action to preserve all of its rights, title, and interest in and to these marks, patents or pending patents.

The views and opinions expressed are those of the author and not necessarily those of Research Affiliates, LLC. The opinions are subject to change without notice.

©2019 Research Affiliates, LLC. All rights reserved